



Country Candle® Co. Inc.

"Making Scents for all Seasons"

March 24, 2010

Robert Rosen, Senior Lender
CDFC
155 Federal Street
Suite 202
Boston, MA
02110

Dear Robert,

Now that we have completed the financial restructuring of Country Candle, on behalf of my family, I wanted to thank you for all of your advice, counsel and support of our efforts.

Our situation two years ago was indeed dire and when we came to your organization for help, you were responsive and creative in your suggestions. This encouragement gave us the confidence to negotiate with our primary lender and structure a refinancing that worked for both us and the bank. This combined with protracted negotiations with a junior secured lender that ultimately proved favorable, has given us the impetus to turn the business around and develop the basis for a self sustaining enterprise on a much stronger financial footing.

Our ability to remain competitive in a very challenging economy is a credit to your patience and faith in our undertaking this campaign to bring the business back to its former status.

Organizations such as yours are a credit to the Commonwealth of Massachusetts in providing funds to help small businesses to regain their financial footing. I want to thank you personally for taking such a strong interest in our situation and becoming the catalyst for such a positive outcome.

Sincerely,

A handwritten signature in black ink, appearing to read "Andrew J. Laurence".

Andrew J. Laurence

22 West Street, Millbury, Massachusetts 01527
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